# Message Text

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12/16

ACTION EB-07

INFO OCT-01 EA-10 ISO-00 FEA-01 AGR-10 CEA-01 CIAE-00

COME-00 DODE-00 FRB-01 H-02 INR-07 INT-05 L-03 LAB-04

NSAE-00 NSC-05 PA-02 AID-05 CIEP-02 SS-15 STR-04

TAR-01 TRSE-00 USIA-15 PRS-01 SP-02 OMB-01 IO-10 /115 W

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**UNCLAS SEOUL 6034** 

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TAGS: EIND, EINV, KS

SUBJECT: FOREIGN INVESTMENT CLIMATE AND STATISTICS - KOREA

REF: STATE 165596

SUMMARY THE ROKG, IN THE FACE OF RECENT INVESTOR CONCERNS
ABOUT POLITICAL AND MILITARY SECURITY AND SPURRED ON BY THE
PRESSING NEED TO ATTRACT FOREIGN CAPITAL TO EASE FOREIGN
EXCHANGE SHORTAGES, CONTINUES TO ENERGETICALLY PROMOTE FOREIGN
DIRECT INVESTMENT. AN ADDED INVESTOR CONCERN IS THAT OPIC,
IN RESPONSE TO CONGRESSIONAL DIRECTIVES, IS REDUCING THEIR
CURRENT INSURANCE EXPOSURE IN KOREA AND THUS PRESENTING SOME
POTENTIAL INVESTORS WITH MODIFIED INSURANCE POLICIES, OR IN
SOME CASES, NO INSURANCE AT ALL. EMBASSY ASSESSES INVESTMENT
CLIMATE AS GENERALLY FAVORABLE. END SUMMARY

1. INVESTMENT INCENTIVES AND GUARANTEES PROVIDED UNDER THE FOREIGN CAPITAL INDUCEMENT LAW (FCIL) AND RELATED GOVERNMENT DECREES ARE:

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(1) CORPORATE-INCOME, PROPERTY, AND PROPERTY-ACQUISITION TAXES ARE EXEMPTED FOR 5 YEARS, WITH 50 PCT REDUCTION OF THESE TAXES FOR THE ENSUING 3 YEARS (CUSTOMS DUTIES AND COMMODITY TAXES ON CAPITAL GOODS TO BE IMPORTED FOR INVESTMENT PURPOSES

ARE ALSOEXEMPTED); (2) REMITTANCE OF PROFITS, ROYALTIES AND THE REPAYMENT OF FOREIGN LOANS ARE GUARANTEED, AND INVESTED CAPITAL MAY BE REPATRIATED AFTER 2 YEARS FROM THE DATE WHEN THE ENTERPRISE COMMENCES ITS BUSINESS OPERATIONS; AND (3) REINVESTMENT OF PROFITS IS PERMITTED, UP TO THE AMOUNT OF THE ORIGINAL INVESTMENT, IN THE SAME ENTERPRISE (APPROVAL MUST BE OBTAINED IF THE AMOUNT OF REINVESTMENT EXCEEDS THE ORIGINAL CAPITAL OUTLAY). A US-ROK TREATY ON DOUBLETAXATION IS IN AN ADVANCED STAGE OF NEGOTIATIONS.

- 2. THERE ARE NO LEGAL RESTRICTIONS AS TO THE PERCENTAGE OF EQUITY THAT FOREIGN INVESTORS MAY HOLD. HOWEVER, A 1973 AMENDMENT TO THE FCIL STIPULATES THAT THE ECONOMIC PLANNING BOARD, IN GRANTING ITS APPROVAL OF FOREIGN BTEZVNALQ"&, WILL GIVE PRIORITY TO JOINT VENTURES WITH KOREAN PARTNERS. FOLLOWING THAT AMENDMENT. THE GOVERNMENT HAS ADHERED TO ITS POLICY ON 50/50 JOINT VENTURES WITH SOME FLEXIBILITY. THE MINIMUM AMOUNT OF ALLOWABLE INVESTMENT IS \$200,000 PER PROJECT, EXCEPT IN ELECTRONICS AND MACHINERY, WHERE A MINIMUM OF \$100,000 IS ALLOWED: A MINIMUM INVESTMENT OF \$50,000 IS ALLOWED UNDER CERTAIN SPECIAL CRITERIA. GOVERNMENT GUIDELINES RELATING TO INVESTMENTS WHICH IT CONSIDERS FAVORABLY, INCLUDE THOSE PROJECTS THAT ENTAIL LARGE CAPITAL OUTLAY, TECHNICAL KNOW-HOW AND MANAGE-MENT; ARE EXPORT-ORIENTED; AND CATER TO DEVELOPMENT OF OVERSEAS MARKETS. PRIORITY AND FAVORABLE CONSIDERATION ARE EXPECTED TO BE GIVEN TO INVESTMENTS WHICH DEVELOP HEAVY INDUSTRY, CHEMICALS AND ELECTRONICS, AND 100 PCT EQUITY INVESTMENT MAY BE ALLOWED IN THESE AREAS. ROKG PRACTICE SEEMS TO FAVOR PROPOSALS FOR INVESTMENTS OVER THOSE WHICH INCLUDE ONLY LICENSING OF TECHNOLOGY.
- 3. JAPAN WITH \$352 MILLION AND THE U.S. WITH \$133 MILLION ACCOUNT FOR MOST OF THE \$519 MILLION IN TOTAL FOREIGN INVESTMENT ARRIVALS IN KOREA THROUGH 1974. INCREASED TENSIONS IN KOREAN-JAPANESE RELATIONS WERE A MAJOR FACTOR IN ADECLINE OF 43 PERCENT TO \$140 MILLION FOR NEW INVESTMENT APPROVALS IN 1974. A FACTOR WHICH WILL AFFECT SEVERAL LARGE U.S. INVESTMENTS UNCLASSIFIED

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PLANNED FOR 1975 IS THE UNCERTAINTY SURROUNDING THE OPIC INSURANCE PROGRAM

4. INVESTMENT STATISTICS: THERE ARE NO DATA OR RELIABLE ESTIMATES ON THE BOOK VALUE OF FOREIGN INVESTMENT APPROVALS AND ARRIVALS IN KOREA WERE OBTAINED FROM THE ROKG ECONOMIC PLANNING BOARD. THE DATA ON KOREAN INVESTMENT IN U.S. WERE

OBTAINED FROM THE MINISTRY OF FINANCE BASED ON FOREIGN EXCHANGE OUTFLOW DATA THROUGH SEPTEMBER 30, 1974, THE LATEST DATA IN THAT DETAIL AVAILABLE.

A. U.S. EQUITY INVESTMENT IN KOREA END 1974 (\$ MILLIONS)

### APPROVALS ARRIVALS#1/

#### #1/ SECTOR BREAK OUT ESTIMATED BY EMBASSY

### B. TOTAL FOREIGN INVESTMENT IN KOREA END 1974 (\$MILLIONS)

### APPROVALS ARRIVALS

 JAPAN
 475
 352

 U.S.
 199
 133 

 FED. REP. OF GERMANY
 9
 8

 OTHERS
 41
 26

 TOTAL
 724
 519

C. KOREA INVESTMENT IN U.S. END 9/30/74 - \$6.2 MILLION.

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